

ROBERT MERRILL OTIS



1883—Born in Bellevue, Brown County, O., of English and Welsh parentage.

1889—Family moved to Jackson, Mich. Attended public school.

1901—Attended business college; studied stenography and book-keeping.

1902—Employed as clerk in railroad office.

1903—Entered commercial field with McIntosh Hardware Corp., Cleveland, O., where attention was first attracted to massed opportunities in 5 and 10c chain store business.

1904—Entered employment S. H. Knox & Co., Toronto, Canada.

1905—Appointed assistant manager, Canton, O.

1906—Appointed assistant manager, Chicago store No. 1.

1906—November 11, opened first store at Corning, N. Y.

1907—Married Miss Clara E. Bourne, Corning, N. Y.

1908—Appointed manager S. H. Knox & Co., Evanston, Ill.

1909-1911—Manager S. H. Knox & Co., Milwaukee, Wis.

1911-1912—Secretary and general manager, Home Stores Company, Milwaukee, Wis.

1912—Employed by S. S. Kruege Company after a most careful survey of opportunities offered by various companies operating 5 and 10c stores.

1914—Appointed Manager S. S. Kruege Co., store No. 20, Louisville, Ky.

1915—Appointed Manager S. S. Kruege Co., store No. 2, Chicago, Ill.

1915—Opened enlarged store No. 2.

1920—Planning a bigger year for No. 2.

AUGUST C. KNOT



1877—Born at St. Mary's, Auglaize County, O.

1882-1893—Attended school.

1903-1904—Employed in dry goods store. Attended night business college.

1905—Assistant manager dry goods department in department store at St. Marys.

1906-1907—Assisted as buyer and manager ladies' ready to wear department, Steubenville, O.

1907—Married Miss Louie Reising, St. Marys, O.

1908-1909—Assisted as buyer and manager dry goods department in connection with ladies' ready to wear department, Steubenville, O.

1910—Buyer and manager ladies' ready to wear department, Muskegon, Ohio.

1910—Entered 5 and 10c business as foreman, S. S. Kruege store No. 5, Columbus, O.

1911—Manager S. S. Kruege store No. 17, Cleveland, O.

1911-1912—Manager S. S. Kruege store No. 51, Newark, N. J.

1912—Manager S. S. Kruege store No. 65, Trenton, N. J.

1914—Superintendent S. S. Kruege Co. —

1915-1917—Manager S. S. Kruege store No. 9, Dayton, O.